

WEDNESDAY, APRIL 26, 2017

2:00pm-8:00pm **REGISTRATION & INFORMATION**

5:15pm-6:15pm **SPECIAL BONUS SESSION FOR CHRIS AND THE CLOSING SESSION FOR HOLA
CUBA – WHAT COMES NEXT?**

Moderator: **Letvia M. Arza-Goderich**, Partner, Preston Arza LLP
 Panelists: **Saul Cimler**, President, Cuba Business Advisory
Charles de Ros Wallace, CEO, Geskaria Investments
Xavier Destribats, SVP The Americas, Kempinski Hotels S.A. & General Manager, Gran Hotel
 Manzana Kempinski, La Habana
Jorge Duany, Director, Cuban Research Institute, Florida International University

6:15pm-8:00pm **HOLA & CHRIS JOINT NETWORKING RECEPTION**

The CHRIS conference will open with a sensational networking reception. This event is also the closing cocktail reception for the Hotel Opportunities Latin America (HOLA) conference. This joint reception will bring the HOLA and CHRIS delegates together for what promises to be a fantastic event.



THURSDAY, APRIL 27, 2017

7:30am-7:15pm **REGISTRATION & INFORMATION**

7:45am-8:45am **CONTINENTAL BREAKFAST**

8:45am-9:35am **QUICKCONNECT**

If you are coming to CHRIS to meet other delegates, QuickConnect is a great way to start the conference. During this energetic and intense networking session, delegates will be able to connect with other CHRIS delegates in a quick exchange of business cards.

Facilitators: **John S. Fareed**, Managing Director, Horwath HTL
Cherie L. Jeffries, Account Executive, RCI

9:45am-11:35am **PLENARY SESSION**

WELCOME TO CHRIS

Speaker: **James E. Burba**, President, BHN

TAKING OFF IN THE CARIBBEAN

As the investment climate continues to improve, is now the time to get back in the game in the Caribbean? How are hotels performing and how are the capital markets reacting to the investment opportunities?

ECONOMIC OUTLOOK

Speaker: **Marla K.R. Dukharan**, Group Economist - Caribbean, Royal Bank of Canada

HOTEL PERFORMANCE OUTLOOK

Speaker: **Stephen Hennis**, Vice President, STR

LENDING OUTLOOK

Speaker: **Gary Brough**, Managing Director, KPMG

VIEW FROM THE BOARDROOM – ROUND ONE

Moderator: **Liam J. Day**, Managing Director, BCQS International
 Panelists: **Mark Durliat**, CEO, Grace Bay Resorts
Diego Lowenstein, CEO, Lionstone Development
Karolin Troubetzkoy, Executive Director, Marketing & Operations, Anse Chastanet & Jade Mountain Resorts, and President, Caribbean Hotel & Tourism Association
Bruce D. Wardinski, President & CEO, Playa Hotels & Resorts

11:35am-12:15pm **NETWORKING BREAK**

THURSDAY, APRIL 27, 2017

12:15pm-1:15pm BREAKOUT SESSIONS

SESSION 01 CAPITAL FOR DEVELOPMENT – SOURCES, STRUCTURES, AND HOW DEALS ARE GETTING DONE

Moderator: **Robert MacLellan**, Managing Director, MacLellan & Associates

Panelists: **Rogério Basso**, Chief Investment Officer, Key International
Isabelle de Caires, Associate Director, CIBC FirstCaribbean International Bank
Michael Dean, Chief Development Officer, Carlson Rezidor Hotel Group
Wesley Stumbo, Director Global Development, CM&D

SESSION 02 CARIBBEAN AIRLIFT – OVERCOMING CHALLENGES & CREATING OPPORTUNITIES

Moderator: **Jeff Higley**, VP/Editorial Director, STR/Hotel News Now

Panelists: **Glen Beache**, Chief Executive Officer, St. Vincent & the Grenadines Tourism
Peter C. Cerda, Regional Vice President, The Americas, International Air Transport Association
Fred J. Lounsberry, CEO, Nassau Paradise Island Promotion Board
Trevor Sadler, CEO, interCaribbean Airways

SESSION 03 MODERN, AFFORDABLE RESORTS – WHEN LESS IS BETTER (ROI!)

Moderator: **Kent Schwarz**, EVP, Colliers International

Panelists: **Janis Cannon**, SVP - Upscale Brands, Choice Hotels International
Gonzalo del Peon, President, AMResorts
Andy Reed, AVP, Business Development, Two Roads Hospitality
Sandra Vajcs, Principal, FSC Architects

12:15pm-1:15pm THE DEAL HALL

Delegates will have the opportunity to meet with private and public sector projects, and debt and equity leaders. Visit the CHRIS website for additional details and a full list of participants.

Participants: **Project: CéBlue Villas & Resort, Anguilla** owner represented by Joel Crocker
Seeking investment for an expansion incorporating a 105-key condo hotel (25 condos) with beachfront F&B complex. The site offers the best views in Anguilla and is zoned for tourism development.
Project: Coco Beach Golf Resort & Residences owner represented by Jay Smith
seeking resort, residential development, and building partners to participate in the delivery of multiple parcels within the Coco Beach Golf Resort and Residences in Puerto Rico.
Bermuda Tourism Authority represented by Roland “Andy” Burrows Jr., Chief Investment Officer
CPG Real Estate represented by Marta Molina-Seal, Principal
IFC/World Bank represented by Shamsah Dhala, Principal Investment Officer

1:15pm-3:30pm LUNCH & PLENARY SESSION

LIFETIME ACHIEVEMENT AWARD

Presenter: **James E. Burba**, President, BHN

Recipient: **Gordon “Butch” Stewart**, Chairman and Founder, Sandals Resorts and Beaches Resorts

KEYNOTE PRESENTATION

Speaker: Hon. Ralph Gonsalves, Prime Minister, St. Vincent and the Grenadines

3:30pm-4:15pm NETWORKING BREAK

4:15pm-5:15pm BREAKOUT SESSIONS

SESSION 04 WORKING WITH GOVERNMENTS FOR SUCCESSFUL HOTEL DEVELOPMENTS

Moderator: **Diane M. Edwards**, President, CAIPA

Panelists: **Roland “Andy” Burrows Jr.**, Chief Investment Officer, Bermuda Tourism Authority
Fernando Fernandez, Vice President Development, Apple Leisure Group / AMR
Mark Lunt, Principal, EY

THURSDAY, APRIL 27, 2017

4:15pm-5:15pm BREAKOUT SESSIONS (continued)

SESSION 05

Moderator:
Panelists:

CREATING VALUE & BREATHING NEW LIFE INTO RESORT ASSETS

Clifford J. Risman, Attorney, Gardere

Jeremy Jones, Director Corporate Services, Sandals Resorts International

Eugenio Macouzet, SVP & Managing Director, Caribbean, RCI

Andrés Osorio, Hospitality Design Lead, Destination Creation, OBM International

Michael Register, Partner, Trust Hospitality

SESSION 06

Moderator:
Panelists:

LUXURY RESORTS – A CARIBBEAN CLASSIC

Gregory T. Bohan, Instructor/Special Programs, Florida Atlantic University

Alinio Azevedo, VP, Acquisitions Development, Loews Hotels

Mauricio Elizondo, Development Director Resorts, Grupo Posadas

Marta Molina-Seal, Principal, CPG Real Estate

Mathieu Sauvestre, Director of Development, Club Med

4:15pm-5:15pm

THE DEAL HALL

(See previous description)

Participants:

Project: CéBlue Villas & Resort, Anguilla owner represented by Joel Crocker

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Project: Coco Beach Golf Resort & Residences owner represented by Jay Smith

seeking resort, residential development, and building partners to participate in the delivery of multiple parcels within the Coco Beach Golf Resort and Residences in Puerto Rico.

CIBC FirstCaribbean International Bank represented by Isabel de Caires, Associate Director

CM&D represented by Wesley Stumbo, Director Global Development

Grupo Puntacana represented by Simón Suarez

Key International represented by Rogerio Basso, Chief Investment Officer

5:15pm-7:15pm

GALA NETWORKING RECEPTION

FRIDAY, APRIL 28, 2017

7:30am-1:45pm

REGISTRATION & INFORMATION

7:45am-8:45am

CONTINENTAL BREAKFAST

8:45am-10:40am

PLENARY SESSION

WELCOME BACK & PRIZES

Speaker: **Jonathon S. Zink**, Managing Director, BHN

CHRIS DEVELOPMENT OF THE YEAR

Presenter: **Gary Brough**, Managing Director, KPMG

RISING STAR AWARD

Celebrating its seventh year at CHRIS, the Rising Star Award was created by ISHC in collaboration with BHN to celebrate the excellence of young emerging leaders in the Caribbean hospitality industry and to reward an outstanding individual each year. The candidate must be 35 years of age or under, currently work in a hospitality-related field, be living and working in the Caribbean, and be recognized by leaders of his or her own hotel or organization as a rising star.

Presenters: **Andrea L. Belfanti**, Executive Director, ISHC

James E. Burba, President, BHN

Recipient: **Marlen K. Mena**, Rooms Division Manager, Dreams La Romana Resort & Spa

THE BIG ISSUES & BIG OPPORTUNITIES

Speaker: **Frank J. Comito**, CEO and Director General, Caribbean Hotel & Tourism Association

FRIDAY, APRIL 28, 2017

VIEW FROM THE BOARDROOM – ROUND TWO

Leaders talk about the dynamic and expanding all-inclusive segment.

Moderator:

Clay B. Dickinson, Managing Director, JLL

Panelists:

John J. Issa, Chairman, SuperClubs

Xavier Mufraggi, CEO, Club Med

Adam M. Stewart, Deputy Chairman & CEO, Sandals Resorts International

Richard A. Weissmann, Partner, KSL Capital Partners, LLC

10:40am-11:30am

NETWORKING BREAK

11:30am-12:30pm

BREAKOUT SESSIONS

SESSION 07

THE MIXED-USE FORMULA – THE BEST BALANCE FOR SUCCESSFUL TAKE-OFF

Moderator:

James Slattery, Director, BCQS International

Panelists:

Rich Cortese, SVP - Resort Development, Ambridge Hospitality

Bill Duncan, Global Head, All Suites Brands, Hilton

James G. Freeman, Co-Founder/Principal, FSC Architects

Simón B. Suárez, Vice President, Grupo Puntacana

SESSION 08

MANAGEMENT AGREEMENTS – WHAT'S NEW, WHAT'S NEGOTIABLE, WHAT'S NOT, AND WHY?

Moderator:

Matthew R. Arrants, Executive Vice President, Pinnacle Advisory Group

Panelists:

Camilo Bolaños, VP Development & Real Estate, Hyatt Hotels Corporation

David Israel, SVP, HotelAVE

John Keith, Director, Caribe Hospitality

Gregory Rockett, VP Corporate Hotel Development, Hilton

SESSION 09

BRAND GPS – DIFFERENT ROADS, DIFFERENT CHOICES FOR OWNERS

Moderator:

Scott D. Smith, Managing Director, CBRE Hotels

Panelists:

Chris Burdette, Managing Director, Best Western Hotels & Resorts

Roland Mouly, VP Development, Carlson Rezidor Hotel Group

William P. Stadler, EVP & Chief Investment Officer, Ambridge Hospitality

Rodrigo A. Tsutumi, Regional Director, Preferred Hotels & Resorts

12:30pm-1:45pm

CLOSING NETWORKING LUNCH

ABOUT THE HOST



With three decades of experience, over 140 events completed to-date, and nearly 100,000 international delegates, BHN conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends.

BHN events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Hong Kong; HICAP UPDATE in Singapore; Hotel Investment Forum India (HIFI) in Mumbai; Hotel Opportunities Latin America (HOLA) conference in Miami; and Hotel Investment Conference Europe (Hot.E) in London.

The BHN website at www.Burba.com is the gateway for information about the conferences BHN produces, as well as a direct link to important players in the hospitality investment world.

PROGRAM PLANNING COMMITTEE

Letvia Arza-Goderich, Preston Arza LLP
Andrea Belfanti, ISHC
Camilo Bolaños, Hyatt Hotels Corporation
Andrew Cohan, Horwath HTL
Frank J. Comito, Caribbean Hotel & Tourism Association
Marie Dexter, RDC International
John S. Fareed, Horwath HTL - USA
Fernando Fernandez, Apple Leisure Group/AMR
Fernando Garcia-Chacon, JLL
Cherie L. Jeffries, RCI

Mark Lunt, EY
Robert MacLellan, MacLellan & Associates
Ted Middleton, Hilton Worldwide
Roland Mouly, Carlson Rezidor Hotel Group
Fernando Mulet, Playa Hotels & Resorts
Mathieu Sauvestre, Club Med
Kent Schwarz, Colliers International
Scott Smith, CBRE Hotels
William P. Stadler, Aimbridge Hospitality

DEVELOPMENT OF THE YEAR AWARD COMMITTEE

Gary Brough, KPMG – Chair
Liam J. Day, BCQS International
JP Ford, Lodging Economics

Liora Haymann, OBMI
Mark Lunt, EY
Ron Sutherland, Hemisphere Group

RISING STAR AWARD JUDGING COMMITTEE

Kenneth M. Blatt, CPG Real Estate
Ian Carter, Hilton
Frank J. Comito, Caribbean Hotel & Tourism Association
Gonzalo de Peon, AMResorts
Michael Dean, Carlson Rezidor Hotel Group
Steve Haggerty, Hyatt Hotels Corporation
Dave Johnson, Aimbridge Hospitality

David Kong, Best Western Hotels & Resorts
Eugenio Macouzet, RCI
Xavier Mufraggi, Club Med
Berthia Parle, Bay Gardens Hotel
Paulo Pena, Wyndham Hotel Group
Ralph Taylor, Arcadia Hotels & Resorts