

WEDNESDAY, MAY 16, 2018

2:00pm-8:00pm **REGISTRATION & INFORMATION**

5:15pm-6:00pm **GLOBAL HOSPITALITY & CONSUMER TRENDS – A SPECIAL PRESENTATION BY PHOCUSWRIGHT**

A special bonus session for CHRIS and the closing of the HOLA conference.

Speaker: **Alice Jong**, Research Analyst, Phocuswright

6:00pm-8:00pm **HOLA & CHRIS JOINT NETWORKING RECEPTION**



The CHRIS conference will open with a sensational networking reception. This event is also the closing cocktail reception for the Hotel Opportunities Latin America (HOLA) conference. This joint reception will bring the HOLA and CHRIS delegates together for what promises to be a fantastic event.

Hosted By:



THURSDAY, MAY 17, 2018

7:30am-7:15pm **REGISTRATION & INFORMATION**

7:45am-8:45am **CONTINENTAL BREAKFAST**

8:30am-9:30am **QUICKCONNECT**

If you are coming to CHRIS to meet other delegates, QuickConnect is a great way to start the conference. During this energetic and intense networking session, delegates will be able to connect with other CHRIS delegates in a quick exchange of business cards.

Facilitators: **John S. Fareed**, Managing Director, Horwath HTL
Cherie L. Jeffries, Account Executive, RCI

9:30am-11:45am **PLENARY SESSION**

WELCOME TO CHRIS

Speaker: **James E. Burba**, Co-Founder, BHN

THE CARIBBEAN – A SPECTRUM OF OPPORTUNITIES

What is the update on tourism opportunities in Caribbean? Before last season's hurricanes, the overall investment climate was heating up. Most of the region was not directly impacted by the storms, so where do we sit today and where are we headed? Different islands, different opportunities? How are hotels performing and what are lenders thinking?

CHTA INSIGHTS – TOURISM PERFORMANCE & OUTLOOK

Speaker: **Frank J. Comito**, CEO/Director General, Caribbean Hotel & Tourism Association

THE HOTEL PERFORMANCE & OUTLOOK

Speaker: **Fatima Thompson**, Associate Director of Business Development, Hotels Caribbean & Mexico, STR

THE LENDING OUTLOOK

Speaker: **Gary Brough**, Managing Director, KPMG

SPECIAL PRESENTATION – CARICOM MULTILATERAL AIR SERVICES AGREEMENT (MASA)

Speaker: **Honorable Dr. Ralph Gonsalves**, Prime Minister, Saint Vincent and the Grenadines

THE VIEW FROM THE BOARDROOM – ROUND ONE

Moderator: **Mark A. Lunt**, Principal, EY
Panelists: **Ian Carter**, President, Global Development, Hilton
Graeme Davis, President, Baha Mar Ltd
Dave Johnson, President & CEO, Aimbridge Hospitality
Jamie Sabatier, CEO, Two Roads Hospitality

11:45am-12:15pm **NETWORKING BREAK**

11:50am-12:10pm **OPPORTUNITIES IN JAMAICA**

Speaker: **Claude Duncan**, Vice President, JAMPRO



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JW Marriott Marquis Hotel Miami Miami, Florida, USA

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12:15pm-1:15pm

BREAKOUT SESSIONS

SESSION 01

PUBLIC/PRIVATE TRACK: HURRICANE IMPACTED ISLANDS – OPPORTUNITIES TO BUY, BUILD, & REINVIGORATE

Moderator: **James Slattery**, Director, BCQS International
Panelists: **Letvia M. Arza-Goderich**, Partner, Preston Arza LLP
Chris Barbe, Senior Vice President, dck worldwide
Mark Durliat, CEO & Principal, Grace Bay Resorts

SESSION 02

NEGOTIATING THE BEST AGREEMENT FOR YOUR HOTEL

Moderator: **Wendy Chan**, Vice President, JLL Hotels & Hospitality
Panelists: **Rich Cortese**, SVP Caribbean, Aimbridge Hospitality
Alejandro Moreno Penagos, President & Managing Director, Wyndham Hotel Group
Michael J. Sullivan, Co-Chair, Hospitality, Greenberg Traurig, LLP
Sarah Winston, Partner, Baker McKenzie

SESSION 03

THE LUXURY SEGMENT – A CARIBBEAN CLASSIC

Moderator: **Matthias Winkler**, Principal, FSC Architects
Panelists: **Camilo Bolanos**, VP, Development & Real Estate, Hyatt Hotels Corporation
Javier Coll, EVP & CSO, Apple Leisure Group
Mauricio Elizondo, Development Director Resorts, Grupo Posadas
Karolin Troubetzkoy, Executive Director, Marketing & Operations, Anse Chastanet and Jade Mountain Resorts

SESSION 04

CARIBBEAN CAPITAL ROUNDTABLE: PRIVATE EQUITY

Moderator: **Andrew Dickey**, Senior Vice President, JLL Hotels & Hospitality
Panelists: **Oriol Gimenez**, Principal, CPG Hospitality
Jared Melnik, Principal, KSL Capital Partners
Fernando Mulet, Senior Vice President, Playa Hotels and Resorts
Federico J. Sanchez, President & CEO, Interlink Group

1:15pm-3:30pm

LUNCH & PLENARY SESSION

LIFETIME ACHIEVEMENT AWARD

Presenter: **James E. Burba**, Co-Founder, BHN
Recipient: **Frank Rafael Rainieri Marranzini**, Chairman and Founder, Grupo Puntacana

BUILDING A BETTER TOMORROW AFTER A NATURAL DISASTER – THE GOVERNMENTS' PERSPECTIVE

Moderator: **Vincent Vanderpool-Wallace**, Principal Partner, Bedford Baker Group
Panelists: **Carla Campos**, Tourism Director, Government of Puerto Rico
Honorable Cardigan A. Connor, Parliament Secretary, Government of Anguilla
Honorable Emil Lee, Deputy Prime Minister, Government of Sint Maarten
Jessy C.E. Ménos, Minister, Tourism Ministry of Haiti
Beverly Nicholson-Doty, Tourism Commissioner, Government of United States Virgin Islands
Honourable Dr. D. Orlando Smith, OBE, Premier, British Virgin Islands

3:30pm-4:15pm

NETWORKING BREAK

3:45pm-4:05pm

OPPORTUNITIES IN HAITI

Speaker: **Jessy C.E. Ménos**, Minister, Tourism Ministry of Haiti

4:15pm-5:15pm

BREAKOUT SESSIONS

SESSION 05

PUBLIC/PRIVATE TRACK: CREATING BETTER ISLANDS THROUGH REINVESTING, RENOVATING, & REPOSITIONING

Moderator: **Christopher Lewis**, 1st Vice President, CAIPA
Panelists: **Ruben Becerra**, VP, Corporate Affairs & Business Development, Karisma Hotels & Resorts
Frances Gonzalez, Vice President, Latin America Operations, Radisson Hotel Group
Robert Karver, Senior Manager, EY
Eileen Kett, SVP and General Counsel, Club Med



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4:15pm-5:15pm **BREAKOUT SESSIONS (CONTINUED)**

SESSION 06 **THE SHARED ECONOMY CONTINUES TO SHARE**
Moderator: **Jamie H. Lane**, Senior Economist, CBRE Hotels
Panelists: **Harvey Hernandez**, President/Chairman, Newgard Development Group
Scott Shatford, Founder, CEO, AirDNA
Additional panelist to be announced.

SESSION 07 **THE SELECT/LIMITED SERVICE SEGMENT – WHEN LESS IS MORE**
Moderator: **Michael Penrose**, Senior Manager, KPMG
Panelists: **Bojan Kumer**, VP Development, Marriott International
Pablo Maturana, Director, Development CALA, Hilton
Roland Mouly, Principal, Hospitality Advisors
Michael Register, Partner, Trust Hospitality

SESSION 08 **CARIBBEAN CAPITAL ROUNDTABLE: DEBT**
Moderator: **Mathieu Sauvestre**, Director of Development, Club Med
Panelists: **Rogerio Basso**, Head of Tourism, IDB Invest
Joan Bertran, Global Head of Commercial Real Estate & Hotels, Banco Sabadell
Isabel de Caires, Associate Director, CIBC FirstCaribbean International Bank
Leopoldo Sposato, Manager, IFC-World Bank Group

5:15pm-7:15pm **GALA NETWORKING RECEPTION**

FRIDAY, MAY 18, 2018

7:45am-1:30pm **REGISTRATION & INFORMATION**

7:45am-8:45am **CONTINENTAL BREAKFAST**

8:45am-10:45am **PLENARY SESSION**

Speaker: **WELCOME BACK**
Jonathon S. Zink, Managing Director, BHN

Presenter: **CHRIS DEVELOPMENT OF THE YEAR AWARD**
Gary Brough, Managing Director, KPMG

Presenter: **CHRIS TRANSACTION OF THE YEAR AWARD**
Kent Schwarz, Executive Vice President, Colliers International

RISING STAR AWARD CARIBBEAN
Celebrating its eighth year at **CHRIS**, the Rising Star Award was created by ISHC in collaboration with BHN to celebrate the excellence of young emerging leaders in the Caribbean hospitality industry and to reward an outstanding individual each year. The candidate must be 35 years of age or under, currently work in a hospitality-related field, be living and working in the Caribbean, and be recognized by leaders of his or her own hotel or organization as a rising star.
Presenters: **James E. Burba**, Co-Founder, BHN
John S. Fareed, Chairman, ISHC and Managing Director, Horwath HTL
Recipient: **Saul Nuñez Tirado**, General Manager, Zoëtry Montego Bay, AMResorts

Moderator: **THE CLINTON GLOBAL INITIATIVE IN THE CARIBBEAN – HOPE FOR RECOVERY & RESILIENCE**
Gregory Milne, Chief Metrics & Impact Officer, Clinton Foundation
Panelists: **Nikima Royer Jno Baptiste**, CEO, Digicel (Dominica)
Additional panelists to be announced.



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THE VIEW FROM THE BOARDROOM – ROUND TWO

Leaders talk about the dynamic and expanding all-inclusive segment.

Moderator:

Liam J. Day, Managing Director, BCQS International

Panelists:

John J. Issa, Chairman, SuperClubs

Xavier Mufraggi, CEO, Club Med

Alex Stadlin, CEO, Playa Resorts Management

Alejandro “Alex” Zozaya, CEO, Apple Leisure Group

10:45am-11:15am

NETWORKING BREAK

11:15am-12:15pm

BREAKOUT SESSIONS

SESSION 09

PUBLIC/PRIVATE TRACK: FINANCING OPPORTUNITIES WORKING WITH THE PUBLIC SECTOR

Moderator:

Robert MacLellan, Managing Director, MacLellan & Associates

Panelists:

Roland “Andy” Burrows, Chief Investment Officer, Bermuda Tourism Authority

Adam Greenfader, Managing Principal, AG & T

Warren Newfield, Principal, Kimpton Kawana Bay

John Perrottet, Senior Tourism Specialist, World Bank Group

SESSION 10

MIXED-USE DEVELOPMENTS – ADDING THE RIGHT COMPONENTS & THE RIGHT PARTNERS

Moderator:

Scott D. Smith, Managing Director, CBRE Hotels

Panelists:

José G. Ariza, Senior Partner, INVESTA Capital Partners

Howard S. Sitzer, Chairman and CEO, Howard Hospitality Group

Simón Suárez, Vice President, Grupo Puntacana

Sandra B. Vajcs, Principal, FSC Architects

SESSION 11

THE LIFESTYLE SEGMENT – ADDING NEW COLOR TO THE REGION

Moderator:

Gregory Rumpel, Managing Director, JLL

Panelists:

Juan Corvinos, VP Development Latin America & Caribbean, Hilton

Justin Howe, Senior Vice President, Dart Development

Michael Morton, VP Owner Relations, Best Western Hotels & Resorts

Todd G. Wynne-Parry, Executive Vice President, Two Roads Hospitality

SESSION 12

CARIBBEAN CAPITAL ROUNDTABLE: FOREIGN CAPITAL

Moderator:

Christian Charre, Senior Vice President, CBRE Hotels

Panelists:

Baron R. Ah Moo, Managing Director, BLI Capital Group

Patrick S. Freeman, President, Cisneros Real Estate

John Keith, Director, Caribe Hospitality

Bruce Wiles, Managing Partner, Brookfield

12:15pm-1:30pm

CLOSING NETWORKING LUNCH



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PRODUCED BY:



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Phocuswright, *Burba Hotel Network*, *Successful Meetings*, *Meetings & Conventions*, *Meetings & Conventions China*, *Incentive*, *Association News*, *Sports Travel* and 75 annual events in thirteen countries including leading events such as *Americas Lodging Investment Summit (ALIS)*, *Hotel Investment Conference Asia Pacific (HICAP)*, *Phocuswright*, *TEAMS*, *Web in Travel*, and *Mountain Travel Symposium*. Northstar is also the majority shareholder in *Inntopia*, the leading SaaS e-commerce software, CRM database marketing and predictive analytics business serving the mountain destination, activities, and specialty destination travel markets. [Northstar Travel Group](http://NorthstarTravelGroup.com) is owned by [EagleTree Capital](http://EagleTreeCapital.com) and is based in Secaucus, NJ, with offices in New York, NY; Denver, CO; Los Angeles, CA; Winston-Salem, NC; Stowe, VT; Edwards, CO; Glen Ellyn, IL; Costa Mesa, CA, and global offices in Singapore, Beijing, and Shanghai.

IN ASSOCIATION WITH:



With over three decades of experience, more than 150 events completed to-date, and in excess of 100,000 international delegates, BHN conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends.

BHN events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Hong Kong; HICAP UPDATE in Singapore; Hotel Investment Forum India (HIFI) in Mumbai; Hotel Opportunities Latin America (HOLA) conference in Miami; Hotel Investment Conference Europe (Hot.E) in London; and HotelsWorld in Sydney.

The BHN website at www.Burba.com is the gateway for information about the conferences BHN produces, as well as a direct link to important players in the hospitality investment world. BHN is a division of Northstar Travel Group.

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Juan Corvinos, Hilton
Christopher Cylke, ISHC
Marie Dexter, RDC International
Fernando Fernandez, Apple Leisure Group
Michelle Finn, ST Media Group
Fernando Garcia-Chacon, JLL (formerly)

Andy Ingraham, NABHOOD
Cherie L. Jeffries, RCI
Christopher Lewis, CAIPA
Mark A. Lunt, EY
Robert MacLellan, MacLellan & Associates
Roland Mouly, Hospitality Advisors
Fernando Mulet, Playa Hotels & Resorts
Mark Purcell, AccorHotels
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Kent Schwarz, Colliers International Hotels
Scott D. Smith, CBRE Hotels
William Stadler, Aimbridge Hospitality

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JP Ford, Lodging Econometrics

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José G. Ariza, INVESTA Capital Partners

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Hugh Andrews, International Hospitality Enterprises
Kenny Blatt, CPG
Ian Carter, Hilton
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Diane Edwards, CAIPA
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Xavier Mufraggi, Club Med
Berthia Parle, Bay Gardens Hotel
Ralph Taylor, Arcadia Hotels & Resorts
Karolin Troubetzkoy, CHTA/Anse Chastenet Resorts